

**KUBOTA Corporation**

Contact: IR Group  
 Global Management Promotion Dept.  
 2-47, Shikitsu Higashi 1-chome,  
 Naniwa-ku, Osaka 556-8601, Japan  
 Phone: +81-6-6648-2645

**RESULTS OF OPERATIONS FOR THE YEAR ENDED MARCH 31, 2015**

Kubota Corporation reported its consolidated results for the year ended March 31, 2015 today.

**Consolidated Financial Highlights****1. Consolidated results of operations for the year ended March 31, 2015****(1) Results of operations**

(In millions of yen, except per common share amounts)

	Year ended Mar. 31, 2015	Change [%]	Year ended Mar. 31, 2014	Change [%]
Revenues	¥ 1,586,937	5.2	¥ 1,508,590	24.6
Operating income	¥ 204,145	0.8	¥ 202,431	66.8
% of revenues	12.9%		13.4%	
Income before income taxes and equity in net income of affiliated companies	¥ 211,259	( 0.0 )	¥ 211,293	66.1
% of revenues	13.3%		14.0%	
Net income attributable to Kubota Corporation	¥ 140,012	6.3	¥ 131,661	68.7
% of revenues	8.8%		8.7%	
Net income attributable to Kubota Corporation per common share				
Basic	¥ 112.07		¥ 104.94	
Diluted	-		-	
Ratio of net income attributable to Kubota Corporation to shareholders' equity	13.8%		15.2%	
Ratio of income before income taxes and equity in net income of affiliated companies to total assets	9.2%		10.7%	

**(2) Financial position**

(In millions of yen, except per common share amounts)

	Mar. 31, 2015	Mar. 31, 2014
Total assets	¥ 2,476,820	¥ 2,104,657
Equity	¥ 1,179,393	¥ 1,000,613
Kubota Corporation shareholders' equity	¥ 1,100,998	¥ 934,811
Ratio of Kubota Corporation shareholders' equity to total assets	44.4%	44.4%
Kubota Corporation shareholders' equity per common share	¥ 883.84	¥ 748.00

**(3) Summary of statements of cash flows**

(In millions of yen)

	Year ended Mar. 31, 2015	Year ended Mar. 31, 2014
Net cash provided by operating activities	¥ 84,000	¥ 83,322
Net cash used in investing activities	( ¥ 117,507 )	( ¥ 104,209 )
Net cash provided by financing activities	¥ 52,602	¥ 3,214
Cash and cash equivalents, end of year	¥ 113,016	¥ 87,022

Notes:

1. Change [%] represents percentage change from the prior year.
2. Comprehensive income for the years ended March 31, 2015 and 2014 were ¥230,755 million [22.5%] and ¥188,338 million [19.1%], respectively.
3. Equity in net income of affiliated companies for the years ended March 31, 2015 and 2014 were ¥1,736 million and ¥3,034 million, respectively.

**2. Cash dividends**

(In millions of yen except per common share amounts)

	Cash dividends per common share					Annual cash dividends	Payout ratio	Annual cash dividends as % to shareholders' equity
	First quarter period	Second quarter period	Third quarter period	Year-end	Total			
Year ended Mar. 31, 2015	—	¥ 12.00	—	¥ 16.00	¥ 28.00	¥ 34,939	25.0%	3.4%
Year ended Mar. 31, 2014	—	¥ 10.00	—	¥ 18.00	¥ 28.00	¥ 35,066	26.7%	4.1%

Note:

Although Kubota Corporation's basic policy for the return of profit to shareholders is to maintain stable dividends and raise dividends, the specific amount of cash dividends for each fiscal year is decided in consideration of the development of business performance, financial conditions, and shareholder return ratio calculated from dividends and share buy-backs.

**3. Anticipated results of operations for the year ending December 31, 2015**

(In millions of yen except per common share amounts)

	Six months ending Sep. 30, 2015	Change [%]	Year ending Dec. 31, 2015	Adjusted change [%]
Revenues	¥ 820,000	10.1	¥ 1,250,000	9.2
Operating income	¥ 110,000	9.8	¥ 165,000	10.5
Income before income taxes and equity in net income of affiliated companies	¥ 113,000	9.1	¥ 170,000	7.5
Net income attributable to Kubota Corporation	¥ 74,000	12.0	¥ 110,000	8.5
Net income attributable to Kubota Corporation per common share	¥ 59.40		¥ 88.30	

Notes:

1. Change [%] represents percentage change from the prior year.
2. Please refer to the accompany materials, "1. Review of operations and financial condition (1) Review of operations c) Prospects for the year ending December 31, 2015" on page 6 for further information related to the anticipated results of operations.
3. Kubota Corporation has resolved to change its fiscal year-end from March 31 to December 31, from the 126th business term, which is subject to approval of a partial amendment to its Articles of Incorporation at the 125th Ordinary General Meeting of Shareholders to be held on June 19, 2015. The same change in the fiscal year-end will be applied to subsidiaries in Japan that have fiscal year-ends other than December 31.

For this reason, the anticipated results of operations for the 126th business term, a transitional period for the change in the fiscal year-end, are the prospects for the nine-month period that commenced on April 1, 2015 and will end on December 31, 2015. And adjusted change [%] for the year ending December 31, 2015 represents percentage change from the corresponding period in the prior year for the nine-month period from April 1, 2014 to December 31, 2014.

The specific amount of cash dividends for the year ending December 31, 2015 has not been decided at this time and Kubota Corporation will publicize the amount as soon as a decision is made.

#### 4. Other

- (1) Changes in material subsidiaries: No
- (2) Changes in accounting principles, procedures, and presentations for consolidated financial statements
- a) Changes due to the revision of accounting standards, etc.: No
- b) Changes in matters other than a) above: No
- (3) Number of common shares outstanding including treasury stock as of March 31, 2015 : 1,246,219,180
- Number of common shares outstanding including treasury stock as of March 31, 2014 : 1,250,219,180
- Number of treasury stock as of March 31, 2015 : 518,708
- Number of treasury stock as of March 31, 2014 : 473,439
- Weighted average number of common shares outstanding during the year ended March 31, 2015 : 1,249,363,232
- Weighted average number of common shares outstanding during the year ended March 31, 2014 : 1,254,590,484
- Please refer to the accompanying materials "4. Consolidated financial statements (9) Per common share information" on page 19.

#### (Reference) Non-consolidated Financial Highlights

- (1) Results of operations (In millions of yen except per common share amounts)

	Year ended Mar. 31, 2015	Change [%]	Year ended Mar. 31, 2014	Change [%]
Net sales	¥ 776,518	1.5	¥ 765,341	13.4
Operating income	¥ 66,968	(11.2)	¥ 75,456	47.5
Ordinary income	¥ 92,768	(7.1)	¥ 99,879	56.3
Net income	¥ 65,939	(0.8)	¥ 66,479	58.9
Net income per common share				
Basic	¥ 52.76		¥ 52.97	
Diluted	-		-	

Note:

Change [%] represents percentage change from the prior year.

- (2) Financial position (In millions of yen except per common share amounts)

	Mar. 31, 2015	Mar. 31, 2014
Total assets	¥ 1,007,561	¥ 953,265
Net assets	¥ 558,596	¥ 521,441
Equity	¥ 558,596	¥ 521,441
Ratio of equity to total assets	55.4%	54.7%
Net assets per common share	¥ 448.27	¥ 417.10

(\*Information on status of the audit by the independent auditor)

This release has not been audited in accordance with the Financial Instruments and Exchange Law of Japan by the independent auditor because this release is not subject to audit.

As of the date of this release, the consolidated financial statements for the year ended March 31, 2015 of Kubota Corporation and its subsidiaries (hereinafter, the "Company") are under procedures of the audit.

#### < Cautionary Statements with Respect to Forward-Looking Statements >

This document may contain forward-looking statements that are based on management's expectations, estimates, projections and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company's markets, particularly government agricultural policies, levels of capital expenditures both in public and private sectors, foreign currency exchange rates, the occurrence of natural disasters, continued competitive pricing pressures in the marketplace, as well as the Company's ability to continue to gain acceptance of its products.

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## 1. Review of operations and financial condition

### (1) Review of operations

#### a) Summary of the results of operations for the year under audit

For the year ended March 31, 2015, revenues of Kubota Corporation and its subsidiaries (hereinafter, the "Company") increased by ¥78.3 billion [5.2%] from the prior year, to ¥1,586.9 billion.

In the domestic market, revenues decreased by ¥77.1 billion [12.1%] from the prior year, to ¥561.2 billion. Domestic revenues in Farm & Industrial Machinery decreased due to a sharp decrease in sales of farm equipment, while sales of construction machinery and engines steadily increased. Revenues in Water & Environment products related to public works spending slightly decreased.

In overseas markets, revenues increased by ¥155.5 billion [17.9%] from the prior year, to ¥1,025.7 billion. Overseas revenues in Farm & Industrial Machinery rose significantly due to continuing economic recovery in North America and recovery in demand for construction machinery in Europe. Revenues in Water & Environment also expanded mainly in the Middle East. As a result, the ratio of overseas revenues to consolidated revenues was 64.6%, 6.9 percentage points higher than in the prior year.

Operating income increased by ¥1.7 billion [0.8%] from the prior year, to ¥204.1 billion. The impact of increased revenues in overseas markets and the effect of yen depreciation exceeded the negative impact of lower revenues in domestic markets.

Income before income taxes and equity in net income of affiliated companies, equivalent to operating income plus other income of ¥7.1 billion, amounted to ¥211.3 billion, which was almost the same as that of in the prior year. Income taxes were ¥61.2 billion, and equity in net income of affiliated companies was ¥1.7 billion. Furthermore, after deduction of net income attributable to non-controlling interests of ¥11.8 billion, net income attributable to Kubota Corporation was ¥140.0 billion, ¥8.4 billion [6.3%] higher than in the prior year.

#### b) Review of operations by reporting segment

##### 1) Farm & Industrial Machinery

Farm & Industrial Machinery is comprised of farm equipment, engines, and construction machinery.

Revenues in this segment increased by 5.4% from the prior year, to ¥1,215.0 billion, and accounted for 76.6% of consolidated revenues.

Domestic revenues decreased by 22.6%, to ¥257.6 billion. Sales of farm equipment showed a substantial decline owing to an adverse reaction to the special demand prior to Japan's consumption tax hike in the prior fiscal year and the decline in rice prices. However, revenues in construction machinery and engines increased due to demand for reconstruction work and an increase in public works spending.

Overseas revenues increased by 16.7%, to ¥957.4 billion. In North America, as economic recovery trends continued, sales of tractors remained steady due to market expansion and other factors. Sales of construction machinery and engines increased due to market expansion in the civil engineering and construction industry along with steady demand in the housing market. Revenues in Europe rose significantly because of increased sales of tractors, construction machinery and engines owing to the effect of yen depreciation, the bottoming out of the economy and business expansion in Central and Eastern Europe, including Poland. Revenues in Asia outside Japan were higher than in the prior year due to increased sales of farm equipment in some countries in Southeast Asia and India. However, sales in China were weak due to the temporary suspension of subsidies for our products.

Operating income in this segment decreased by 1.8%, to ¥193.3 billion, as the impact of increased revenues in overseas markets and the effects of yen depreciation could not offset the negative impact of decreased revenues in Japan and others.

## 2) Water & Environment

Water & Environment is comprised of pipe-related products (ductile iron pipes, plastic pipes, pumps, valves, and other products), environment-related products (environmental control plants and other products), and social infrastructure-related products (industrial castings, spiral welded steel pipes, vending machines, precision equipment, air-conditioning equipment, and other products).

Revenues in this segment increased by 5.2% from the prior year, to ¥343.3 billion, and accounted for 21.6% of consolidated revenues.

Domestic revenues decreased by 0.6%, to ¥275.7 billion. Revenues from environment-related products and social infrastructure-related products increased, while revenues from pipe-related products, such as ductile iron pipes, decreased. Overseas revenues increased by 38.1%, to ¥67.6 billion owing to increased sales of ductile iron pipes and industrial castings.

Operating income in this segment increased by 16.5%, to ¥29.5 billion due to expansion of exports and higher product prices.

## 3) Other

Other is comprised of services and other business.

Revenues in this segment decreased by 2.1% from the prior year, to ¥28.7 billion, and accounted for 1.8% of consolidated revenues.

Operating income in this segment decreased by 3.7%, to ¥3.3 billion.

\* Beginning with the current consolidated fiscal year, the amounts related to "construction" are reported in the "Water & Environment" segment, whereas they were formerly reported in the "Other" segment, in conformity with the change in the business reporting structure of the Company. The segment information for the prior fiscal year has been retrospectively adjusted to conform to the current year's presentation.

## c) Prospects for the year ending December 31, 2015

Kubota Corporation has resolved to change its fiscal year-end from March 31 to December 31, from the 126th business term, which is subject to approval of a partial amendment to its Articles of Incorporation at the 125th Ordinary General Meeting of Shareholders to be held on June 19, 2015. The same change in the fiscal year-end will be applied to subsidiaries in Japan that have fiscal year-ends other than December 31.

For this reason, the anticipated results of operations for the 126th business term, a transitional period for the change in the fiscal year-end, are the prospects for the nine-month period that commenced on April 1, 2015 and will end on December 31, 2015. The following percentages [%] represent percentage change from the corresponding period in the prior year for the nine-month period from April 1, 2014 to December 31, 2014.

The Company forecasts consolidated revenues for the 126th business term to be ¥1,250.0 billion [+9.2%]. Domestic revenues are forecast to increase due to a recovery from an adverse reaction to the special demand prior to Japan's consumption tax hike in Farm & Industrial Machinery. Revenues in Water & Environment are also expected to increase.

Overseas revenues are forecast to increase due to expansion of overseas revenues in North America and Asia outside Japan in Farm & Industrial Machinery and increased revenues in Water & Environment, such as ductile iron pipes.

The Company forecasts operating income of ¥165.0 billion [+10.5%]. The impact of increasing revenues in domestic and overseas markets and the effect of yen depreciation are expected to exceed the negative impact of higher fixed costs. The Company expects income before income taxes and equity in net income of affiliated companies for the 126th business term to be ¥170.0 billion [+7.5%]. Net income attributable to Kubota Corporation is forecast to be ¥110.0 billion [+8.5%].

(These forecasts are based on the assumption of exchange rates of ¥120=US\$1 and ¥125=€1.)

**(2) Financial condition****a) Assets, liabilities, and equity**

Total assets at March 31, 2015 amounted to ¥2,476.8 billion, an increase of ¥372.2 billion from the prior year-end. Among assets, notes and accounts receivable, inventories, and short- and long-term finance receivables increased from the prior year-end due to the significant yen depreciation compared with prior year-end and expansion of overseas sales.

Among liabilities, trade accounts payables decreased. However, trade notes payable increased. In addition, the aggregated amount of interest-bearing debt, which is composed of short-term borrowings, current portion of long-term debt, and long-term debt increased, along with an expansion in sales financing operations and others.

Equity increased because of the accumulation of retained earnings and an improvement in accumulated other comprehensive income. The shareholders' equity ratio was 44.4%, the same as at the prior year-end.

**b) Cash flows**

Net cash provided by operating activities during the year under audit was ¥84.0 billion, an increase of ¥0.7 billion in cash inflow compared with the prior year. Although income taxes payable decreased, this overall increase in cash from operating activities resulted from higher net income and changes in working capital, such as notes and accounts receivable and trade notes and accounts payable.

Net cash used in investing activities was ¥117.5 billion, an increase of ¥13.3 billion in cash outflow compared with the prior year. This increase was mainly due to a decrease in proceeds from sales of investments and an increase in finance receivables, while proceeds from sales of property, plant, and equipment increased.

Net cash provided by financing activities was ¥52.6 billion, an increase of ¥49.4 billion in cash inflow compared with the prior year. This increase was mainly due to increased funding, while payments of cash dividends increased.

As a result, after taking account of the effects of fluctuations in exchange rates, cash and cash equivalents at March 31, 2015 were ¥113.0 billion, an increase of ¥26.0 billion from the prior year-end.

**( Reference ) Cash flow indices**

	Year ended March 31, 2015	Year ended March 31, 2014
Ratio of shareholders' equity to total assets [%]	44.4	44.4
Equity ratio based on market capitalization [%]	95.7	81.2
Interest-bearing debt / Net cash provided by operating activities [year]	9.1	7.0
Interest coverage ratio [times]	6.6	7.2

Note:

Equity ratio based on market capitalization: market capitalization / total assets

Interest coverage ratio: cash flows provided by operating activities / interest paid

Each ratio is calculated based on the figures in the consolidated financial statements. Market capitalization is calculated based on closing price at the end of the fiscal year multiplied by the number of shares outstanding at the end of the fiscal year, excluding treasury stock. Net cash provided by operating activities is the amount in the consolidated statements of cash flows. Interest-bearing debt includes short-term borrowings, current portion of long-term debt, and long-term debt in the consolidated balance sheets. Additionally, interest paid is the amount of cash paid during the year for interest in the consolidated statements of cash flows.

## **2. Management policies**

### **(1) Basic management policy**

For more than a century since its founding, the Company has continued to contribute to society by helping to improve people's quality of life by offering products and services—including farm equipment, pipes for water supply and sewage systems and environmental control plants.

The Company is developing its business globally under the corporate mission "Continue to support the future of the earth and humanity by contributing products that help the affluent and stable production of food, help supply and restore reliable water, and help create a comfortable living environment through its superior products, technologies and services" with the aim of solving the worldwide problems of food, water and the environment, which are indispensable for human beings.

In the years to come, the Company will strive to attain an even higher corporate value, through improvement of its capabilities for flexibly responding to changes in society by emphasizing agility in its operations, strengthening its global operational presence, and relentlessly working to transform itself.

### **(2) Priority measures for medium-to-long-term growth in profit**

The Company has designated "Priority Onsite" and "Customer First Principle" as its highest priority measures. By steadily implementing a growth strategy with a medium-to-long-term perspective and maximizing synergies within the Kubota Group, the Company aims to be a "sustainable company" that continues to develop in the long-term. To realize this aim, the Company is implementing the following strategies.

#### **a) Steadily develop strategic businesses**

The Company will develop its business activities by expanding its presence in the farm machinery market for upland farming as the core of its growth strategy. In the European and North American markets, the Company has thus far pursued a number of measures to reach this objective. These have included the development of large-scale products that can take their place along with the products of the world's leading manufacturers of farm equipment, expansion of its sales and service network, and acquisition of an upland farming implement manufacturer. From the 126th business term, the Company is launching large-scale, 170 hp tractors and will make a full-scale entry into the farm machinery market for upland farming. With this as a beginning, the Company is further expanding its product lineup and taking initiatives to ensure product quality, cost, and delivery that will surpass other companies in the field and thereby position it as one of the major players in the farm equipment business. Also, in the emerging markets, the Company is focusing its resources on farm machinery for upland farming, which is expected to be a growth business. The Company will launch a series of new products that have been developed with its approach of being an integral part of the markets it supplies. The Company will also work to attain growth in the overall farm equipment business, through collaboration with farm equipment for rice paddy cultivation, where continued market expansion is expected.

In the North American construction machinery market, the Company will introduce a skid-steer loader and work toward substantial expansion in this market as an all-round manufacturer of small construction machinery with a full product lineup. In addition, the Company will work toward further expansion, even in the farm equipment markets, through collaboration with large-scale farm equipment such as 170 hp tractors.

In the Water & Environment business, the Company will review its approach to its development in the Asian markets. In these businesses, the Company has generated some results in individual projects, including its success in obtaining an order for all related facilities in the Thilawa Special Economic Zone in Myanmar and expansion in exports of ductile iron pipes to the Middle East, but the Company is still short of initiatives that will allow it to demonstrate the comprehensive capabilities of the Kubota Group. Looking ahead, the Company will sharpen the focus of its activities on the regions, technologies, and products that it should aim for, and, in the Water & Environment business as a whole, it will switch to a cross-divisional mode of development that will draw on the strengths of the Kubota Group, including the Farm & Industrial Machinery business as a whole. This will enable the Company to attain its objective of making a



substantive contribution to improving the water and environment in Asia.

#### **b) Globalize all aspects of management**

With an eye to substantial expansion in international business operations, the Company will review and restructure its R&D activities. This will include clarifying the roles of R&D centers in Japan and overseas and moving forward with the expansion of domestic R&D locations, which are the core of these activities. The Company will also proceed to augment and strengthen R&D personnel and facilities in its overseas centers, as these R&D functions become increasingly important along with closer ties to regional markets.

In production, based on the basic policy of regional production for regional consumption in overseas markets, the Company will continue to expand its overseas production. To support these initiatives, the Company will promptly establish its “Kubota Production Method,” which will involve making major cost reductions through the complete elimination of all wastes. In procurement, the Company will expand its global procurement activities through strengthening its capabilities for local procurement in the emerging countries, and work toward optimal procurement from a long-term perspective.

In management, for the pursuit of continuous and steady growth as a global company, the Company will align the fiscal year-end among the Kubota Group and promote the integrated business operation as a whole. The Company will strengthen and refine its consolidated management system and make its operation more efficient through this alignment. Also, as the Company proceeds with business expansion, it will always keep in mind the need to maintain sound financial management. In this connection, the Company will work to maintain its working capital at optimal levels through the strengthening of asset administration, while working to improve cash flows and further strengthen its financial position.

#### **c) Increase profitability in the Water & Environment Business**

In the Water & Environment business, rather than aiming for expansion in sales, for the time being, the Company will give priority to improving profitability and eliminating deficits in a few unprofitable sections. To strengthen competitiveness in global markets, the Company will aim to maximize profits in domestic businesses through reducing manufacturing costs and other expenses. In businesses that are reporting losses, the Company will confirm the viability of business at the individual product level. For those products that have no prospects for recovery in profitability, the Company will include withdrawal from those businesses as an option, and formulate appropriate measures. In addition, the Company will focus on finding synergies within the Kubota Group and implement organizational reforms that will contribute to this.

#### **d) Revitalize the farm equipment business in Japan**

Conditions in the domestic agriculture machinery market have remained difficult since the fiscal year ended March 31, 2015. This has not been due to such temporary factors as the consumption tax hike, and can be understood by looking at such factors as the continuing decline in rice consumption, the decline in the number of farming households, and the demographic aging of the agricultural population and other structural factors. Looking to the future, the Company will proceed to respond forcefully to these structural changes. The Company will exert its fullest energies to revitalizing the domestic farm equipment business, which is its base business, by concentrating marketing activities and providing Company-wide support for business activities. In addition, not only focusing on sales promotion of machinery, but also, the Company will work actively to strengthen its service capabilities, propose such new methods of operation as “smart agriculture”, and support the development of agriculture as a sixth sector with an eye to processing and marketing of agricultural crops. Through comprehensive contributions to the revitalization of agriculture in Japan, the Company will work toward the expansion of agriculture-related businesses, including peripheral businesses.

### **3. Basic rationale for selection of accounting standards**

In order to unify the Group's accounting policy and further enhance the international comparability of its financial information in the capital markets, the company is considering an adoption of International Financial Reporting Standards.

**< Cautionary Statements with Respect to Forward-Looking Statements >**

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## 4. Consolidated financial statements

### (1) Consolidated balance sheets

Assets

(In millions of yen)

	Mar. 31, 2015		Mar. 31, 2014		Change
	Amount	%	Amount	%	Amount
<b>Current assets:</b>					
Cash and cash equivalents	113,016		87,022		25,994
Notes and accounts receivable:					
Trade notes	87,505		69,974		17,531
Trade accounts	597,016		534,921		62,095
Less: Allowance for doubtful notes and accounts receivable	(4,068)		(3,186)		(882)
Total notes and accounts receivable-net	680,453		601,709		78,744
Short-term finance receivables-net	206,756		162,983		43,773
Inventories	338,033		299,765		38,268
Other current assets	104,756		82,482		22,274
Total current assets	1,443,014	58.3	1,233,961	58.6	209,053
<b>Investments and long-term finance receivables:</b>					
Investments in and loan receivables from affiliated companies	24,601		22,631		1,970
Other investments	156,216		137,641		18,575
Long-term finance receivables-net	441,129		334,112		107,017
Total investments and long-term finance receivables	621,946	25.1	494,384	23.5	127,562
<b>Property, plant, and equipment:</b>					
Land	86,293		93,308		(7,015)
Buildings	270,010		255,657		14,353
Machinery and equipment	457,618		424,478		33,140
Construction in progress	14,398		11,300		3,098
Total	828,319		784,743		43,576
Less: Accumulated depreciation	(531,229)		(502,042)		(29,187)
Net property, plant, and equipment	297,090	12.0	282,701	13.4	14,389
<b>Other assets:</b>					
Goodwill and intangible assets-net	34,696		34,628		68
Long-term trade accounts receivable	37,589		35,737		1,852
Other	43,035		23,824		19,211
Less: Allowance for doubtful non-current receivables	(550)		(578)		28
Total other assets	114,770	4.6	93,611	4.5	21,159
<b>Total</b>	<b>2,476,820</b>	<b>100.0</b>	<b>2,104,657</b>	<b>100.0</b>	<b>372,163</b>

Liabilities and equity

(In millions of yen)

	Mar. 31, 2015		Mar. 31, 2014		Change
	Amount	%	Amount	%	Amount
<b>Current liabilities:</b>					
Short-term borrowings	160,866		181,573		(20,707)
Trade notes payable	112,792		40,561		72,231
Trade accounts payable	115,541		200,145		(84,604)
Advances received from customers	10,491		7,873		2,618
Notes and accounts payable for capital expenditures	19,469		15,262		4,207
Accrued payroll costs	39,175		36,829		2,346
Accrued expenses	60,371		48,939		11,432
Income taxes payable	17,430		36,349		(18,919)
Other current liabilities	67,293		61,626		5,667
Current portion of long-term debt	126,771		89,766		37,005
<b>Total current liabilities</b>	<b>730,199</b>	<b>29.5</b>	<b>718,923</b>	<b>34.2</b>	<b>11,276</b>
<b>Long-term liabilities:</b>					
Long-term debt	479,952		315,598		164,354
Accrued retirement and pension costs	13,067		13,026		41
Other long-term liabilities	74,209		56,497		17,712
<b>Total long-term liabilities</b>	<b>567,228</b>	<b>22.9</b>	<b>385,121</b>	<b>18.3</b>	<b>182,107</b>
<b>Equity:</b>					
Kubota Corporation shareholders' equity:					
Common stock	84,070		84,070		—
Capital surplus	87,880		88,753		(873)
Legal reserve	19,539		19,539		—
Retained earnings	798,547		703,740		94,807
Accumulated other comprehensive income	111,363		38,996		72,367
Treasury stock, at cost	(401)		(287)		(114)
<b>Total Kubota Corporation shareholders' equity</b>	<b>1,100,998</b>	<b>44.4</b>	<b>934,811</b>	<b>44.4</b>	<b>166,187</b>
Non-controlling interests	78,395	3.2	65,802	3.1	12,593
<b>Total equity</b>	<b>1,179,393</b>	<b>47.6</b>	<b>1,000,613</b>	<b>47.5</b>	<b>178,780</b>
<b>Total</b>	<b>2,476,820</b>	<b>100.0</b>	<b>2,104,657</b>	<b>100.0</b>	<b>372,163</b>

**(2) Consolidated statements of income**

(In millions of yen)

	Year ended Mar. 31, 2015		Year ended Mar. 31, 2014		Change	
	Amount	%	Amount	%	Amount	%
Revenues	1,586,937	100.0	1,508,590	100.0	78,347	5.2
Cost of revenues	1,104,761	69.6	1,057,003	70.1	47,758	4.5
Selling, general, and administrative expenses	278,775	17.6	247,865	16.4	30,910	12.5
Other operating expenses (income)-net	(744)	(0.1)	1,291	0.1	(2,035)	-
<b>Operating income</b>	<b>204,145</b>	<b>12.9</b>	<b>202,431</b>	<b>13.4</b>	<b>1,714</b>	<b>0.8</b>
Other income (expenses):						
Interest and dividend income	5,208		4,446		762	
Interest expense	(1,183)		(1,500)		317	
Gain on sales of securities-net	1,366		4,700		(3,334)	
Valuation loss on other investments	—		(6)		6	
Foreign exchange gain (loss)-net	3,246		(4,150)		7,396	
Other-net	(1,523)		5,372		(6,895)	
<b>Other income (expenses)-net</b>	<b>7,114</b>		<b>8,862</b>		<b>(1,748)</b>	
<b>Income before income taxes and equity in net income of affiliated companies</b>	<b>211,259</b>	<b>13.3</b>	<b>211,293</b>	<b>14.0</b>	<b>(34)</b>	<b>(0.0)</b>
Income taxes:						
Current	64,299		74,024		(9,725)	
Deferred	(3,094)		(2,108)		(986)	
<b>Total income taxes</b>	<b>61,205</b>		<b>71,916</b>		<b>(10,711)</b>	
Equity in net income of affiliated companies	1,736		3,034		(1,298)	
<b>Net income</b>	<b>151,790</b>	<b>9.6</b>	<b>142,411</b>	<b>9.4</b>	<b>9,379</b>	<b>6.6</b>
Less: Net income attributable to non-controlling interests	11,778		10,750		1,028	
<b>Net income attributable to Kubota Corporation</b>	<b>140,012</b>	<b>8.8</b>	<b>131,661</b>	<b>8.7</b>	<b>8,351</b>	<b>6.3</b>

### (3) Consolidated statements of comprehensive income (loss)

(In millions of yen)

	Year ended Mar. 31, 2015	Year ended Mar. 31, 2014	Change
Net income	151,790	142,411	9,379
Other comprehensive income (loss), net of tax:			
Foreign currency translation adjustments	63,036	32,522	30,514
Unrealized gains on securities	12,602	10,065	2,537
Unrealized gains on derivatives	11	55	(44)
Pension liability adjustments	3,316	3,285	31
<b>Total other comprehensive income</b>	<b>78,965</b>	<b>45,927</b>	<b>33,038</b>
Comprehensive income	230,755	188,338	42,417
Less: Comprehensive income attributable to non-controlling interests	18,583	12,643	5,940
Comprehensive income attributable to Kubota Corporation	212,172	175,695	36,477

### (4) Consolidated statements of changes in equity

(In millions of yen)

	Shares of common stock outstanding (thousands)	Shareholders' Equity						Non- controlling interests	Total equity
		Common stock	Capital surplus	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost		
Balance at Mar. 31, 2013	1,255,951	84,070	88,919	19,539	605,962	(4,976)	(203)	58,654	851,965
Net income					131,661			10,750	142,411
Other comprehensive income						44,034		1,893	45,927
Cash dividends paid to Kubota Corporation shareholders, ¥19 per common share					(23,870)				(23,870)
Cash dividends paid to non-controlling interests								(970)	(970)
Purchases and sales of treasury stock	(6,205)						(10,097)		(10,097)
Retirement of treasury stock					(10,013)		10,013		—
Increase in non-controlling interests related to contribution								207	207
Changes in ownership interests in subsidiaries			(166)			(62)		(4,732)	(4,960)
Balance at Mar. 31, 2014	1,249,746	84,070	88,753	19,539	703,740	38,996	(287)	65,802	1,000,613
Net income					140,012			11,778	151,790
Other comprehensive income						72,160		6,805	78,965
Cash dividends paid to Kubota Corporation shareholders, ¥30 per common share					(37,503)				(37,503)
Cash dividends paid to non-controlling interests								(658)	(658)
Purchases and sales of treasury stock	(4,046)						(7,816)		(7,816)
Retirement of treasury stock					(7,702)		7,702		—
Changes in ownership interests in subsidiaries			(873)			207		(5,332)	(5,998)
Balance at Mar. 31, 2015	1,245,700	84,070	87,880	19,539	798,547	111,363	(401)	78,395	1,179,393

**(5) Consolidated statements of cash flows**

(In millions of yen)

	Year ended Mar. 31, 2015	Year ended Mar. 31, 2014	Change
<b>Operating activities:</b>			
Net income	151,790	142,411	
Depreciation and amortization	38,239	35,344	
Gain on sales of securities-net	(1,366)	(4,700)	
Valuation loss on other investments	—	6	
(Gain) loss from disposal of fixed assets-net	(1,980)	737	
Impairment loss on long-lived assets	1,245	885	
Equity in net income of affiliated companies	(1,736)	(3,034)	
Deferred income taxes	(3,094)	(2,108)	
Increase in notes and accounts receivable	(46,962)	(82,602)	
Increase in inventories	(20,245)	(16,932)	
Increase in other current assets	(2,040)	(178)	
Decrease in trade notes and accounts payable	(18,154)	(13,013)	
Increase (decrease) in income taxes payable	(20,271)	17,570	
Increase in other current liabilities	12,145	13,075	
Decrease in accrued retirement and pension costs	(11,447)	(10,302)	
Other	7,876	6,163	
<b>Net cash provided by operating activities</b>	<b>84,000</b>	<b>83,322</b>	<b>678</b>
<b>Investing activities:</b>			
Purchases of fixed assets	(46,691)	(53,157)	
Purchases of investments	(127)	(2,125)	
Proceeds from sales of property, plant, and equipment	11,398	1,050	
Proceeds from sales and redemption of investments	2,373	11,563	
Acquisition of business, net of cash acquired	(334)	—	
Increase in finance receivables	(341,900)	(258,945)	
Collection of finance receivables	265,254	198,923	
Net increase in short-term loan receivables from affiliated companies	(4,459)	(360)	
Net increase in time deposits	(116)	(1,075)	
Other	(2,905)	(83)	
<b>Net cash used in investing activities</b>	<b>(117,507)</b>	<b>(104,209)</b>	<b>(13,298)</b>
<b>Financing activities:</b>			
Proceeds from issuance of long-term debt	407,781	140,068	
Repayments of long-term debt	(260,176)	(121,334)	
Net increase (decrease) in short-term borrowings	(42,980)	24,170	
Payments of cash dividends	(37,503)	(23,870)	
Purchases of treasury stock	(7,817)	(10,097)	
Purchases of non-controlling interests	(6,047)	(4,753)	
Other	(656)	(970)	
<b>Net cash provided by financing activities</b>	<b>52,602</b>	<b>3,214</b>	<b>49,388</b>
Effect of exchange rate changes on cash and cash equivalents	6,899	4,906	1,993
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>25,994</b>	<b>(12,767)</b>	
<b>Cash and cash equivalents, beginning of year</b>	<b>87,022</b>	<b>99,789</b>	
<b>Cash and cash equivalents, end of year</b>	<b>113,016</b>	<b>87,022</b>	<b>25,994</b>

(In millions of yen)

Notes:			
Cash paid during the year for:			
Interest	12,725	11,493	1,232
Income taxes, net of refunds	83,090	56,510	26,580

**(6) Notes to assumptions for going concern**

None

**(7) Notes to consolidated financial statements**

**a) Summary of accounting policies**

The accompanying consolidated financial information has been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

**b) Consolidated subsidiaries and affiliated companies under the equity method**

156 subsidiaries are consolidated.

Major consolidated subsidiaries:	Domestic	Kubota Credit Co., Ltd. Kubota-C.I. Co., Ltd.
	Overseas	Kubota U.S.A., Inc. Kubota Tractor Corporation Kubota Credit Corporation, U.S.A. Kubota Manufacturing of America Corporation Kubota Industrial Equipment Corporation Kubota Engine America Corporation Kubota Canada Ltd. Kubota Materials Canada Corporation Kubota Europe S.A.S. Kubota Baumaschinen GmbH Kverneland AS Kubota China Holdings Co., Ltd. Kubota Agricultural Machinery (Suzhou) Co., Ltd. Kubota Construction Machinery (Wuxi) Co., Ltd. Kubota China Financial Leasing Ltd. SIAM KUBOTA Corporation Co., Ltd. Siam Kubota Leasing Co., Ltd. SIAM KUBOTA Metal Technology Co., Ltd. Kubota Engine (Thailand) Co., Ltd. Kubota Saudi Arabia Company, LLC

18 affiliated companies are accounted for under the equity method.

Major affiliated company:	Domestic	KMEW Co., Ltd.
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## **(8) Consolidated segment information**

### **a) Reporting segment**

Year ended March 31, 2015

(In millions of yen)

		Farm & Industrial Machinery	Water & Environment	Other	Adjustments	Consolidated
Revenues	External customers	1,214,971	343,278	28,688	—	1,586,937
	Intersegment	51	3,425	24,535	(28,011)	—
	Total	1,215,022	346,703	53,223	(28,011)	1,586,937
Operating income		193,342	29,473	3,252	(21,922)	204,145
Identifiable assets at Mar. 31, 2015		1,895,735	305,495	91,685	183,905	2,476,820
Depreciation and amortization		27,173	7,639	574	2,853	38,239
Capital expenditures		37,014	9,755	523	3,379	50,671

Year ended March 31, 2014

(In millions of yen)

		Farm & Industrial Machinery	Water & Environment	Other	Adjustments	Consolidated
Revenues	External customers	1,153,088	326,210	29,292	—	1,508,590
	Intersegment	76	4,744	22,619	(27,439)	—
	Total	1,153,164	330,954	51,911	(27,439)	1,508,590
Operating income		196,891	25,300	3,377	(23,137)	202,431
Identifiable assets at Mar. 31, 2014		1,584,062	275,561	86,351	158,683	2,104,657
Depreciation and amortization		25,272	6,995	749	2,328	35,344
Capital expenditures		36,541	10,038	748	3,902	51,229

Notes:

1. "Adjustments" include the elimination of intersegment transfers and the unallocated corporate expenses that cannot be apportioned to reporting segments, and corporate assets. Corporate assets mainly consist of certain assets of Kubota Corporation such as cash and cash equivalents, securities and assets related to administration departments.
2. The aggregated amounts of operating income are equal to those in the consolidated statements of income. Refer to the consolidated statements of income for the reconciliation of operating income to income before income taxes and equity in net income of affiliated companies.
3. Intersegment transfers are recorded at values that approximate market prices.
4. Beginning with the current consolidated fiscal year, the amounts related to "construction" are reported in the "Water & Environment" segment, whereas they were formerly reported in the "Other" segment, in conformity with the change in business reporting structure of the Company. The segment information for the prior fiscal year has been retrospectively adjusted to conform to the current year's presentation.

**b) Revenues from external customers by product group**

Information about revenues from external customers by product group (In millions of yen)

	Year ended Mar. 31, 2015	Year ended Mar. 31, 2014
Farm Equipment and Engines	1,034,673	1,002,913
Construction Machinery	180,298	150,175
Farm & Industrial Machinery	1,214,971	1,153,088
Pipe-related Products	191,204	180,020
Environment-related Products	73,798	73,180
Social Infrastructure-related Products	78,276	73,010
Water & Environment	343,278	326,210
Other	28,688	29,292
Total	1,586,937	1,508,590

**c) Geographic information**

Information about revenues from external customers by destination (In millions of yen)

	Year ended Mar. 31, 2015	Year ended Mar. 31, 2014
Japan	561,223	638,346
North America	443,757	356,890
Europe	210,805	177,466
Asia outside Japan	304,599	283,971
Other Areas	66,553	51,917
Total	1,586,937	1,508,590

Notes:

1. Revenues from North America included those from the United States of ¥386,408 million and ¥315,688 million for the years ended March 31, 2015 and 2014, respectively.
2. There was no single customer from whom revenues exceeded 10% of total consolidated revenues of the Company.

Information about property, plant, and equipment based on physical location (In millions of yen)

	Mar. 31, 2015	Mar. 31, 2014
Japan	178,393	180,735
North America	34,407	29,859
Europe	23,509	19,661
Asia outside Japan	55,999	47,941
Other areas	4,782	4,505
Total	297,090	282,701

**(9) Per common share information**

(In yen)

	Year ended Mar. 31, 2015	Year ended Mar. 31, 2014
Kubota Corporation shareholders' equity per common share	¥ 883.84	¥ 748.00
Basic net income attributable to Kubota Corporation per common share	¥ 112.07	¥ 104.94

The numerators and denominators used for calculation of basic net income attributable to Kubota Corporation per common share are as follows:

Numerators

(In millions of yen)

	Year ended Mar. 31, 2015	Year ended Mar. 31, 2014
Basic net income attributable to Kubota Corporation	¥ 140,012	¥ 131,661

Denominators

(In thousands of shares)

	Year ended Mar. 31, 2015	Year ended Mar. 31, 2014
Weighted average number of common shares outstanding	1,249,363	1,254,590

Note: Diluted net income attributable to Kubota Corporation per common share is not presented because there are no dilutive securities.

**(10) Subsequent events**

None

**(11) Consolidated revenues by product group**

(In millions of yen)

	Year ended Mar. 31, 2015		Year ended Mar. 31, 2014		Change	
	Amount	%	Amount	%	Amount	%
Farm Equipment and Engines	<b>1,034,673</b>	<b>65.2</b>	<b>1,002,913</b>	<b>66.5</b>	<b>31,760</b>	<b>3.2</b>
Domestic	215,125		291,740		(76,615)	(26.3)
Overseas	819,548		711,173		108,375	15.2
Construction Machinery	<b>180,298</b>	<b>11.4</b>	<b>150,175</b>	<b>9.9</b>	<b>30,123</b>	<b>20.1</b>
Domestic	42,450		40,846		1,604	3.9
Overseas	137,848		109,329		28,519	26.1
Farm & Industrial Machinery	<b>1,214,971</b>	<b>76.6</b>	<b>1,153,088</b>	<b>76.4</b>	<b>61,883</b>	<b>5.4</b>
Domestic	257,575	16.2	332,586	22.0	(75,011)	(22.6)
Overseas	957,396	60.4	820,502	54.4	136,894	16.7
Pipe-related Products	<b>191,204</b>	<b>12.0</b>	<b>180,020</b>	<b>11.9</b>	<b>11,184</b>	<b>6.2</b>
Domestic	156,299		158,720		(2,421)	(1.5)
Overseas	34,905		21,300		13,605	63.9
Environment-related Products	<b>73,798</b>	<b>4.7</b>	<b>73,180</b>	<b>4.9</b>	<b>618</b>	<b>0.8</b>
Domestic	68,087		68,012		75	0.1
Overseas	5,711		5,168		543	10.5
Social Infrastructure-related Products	<b>78,276</b>	<b>4.9</b>	<b>73,010</b>	<b>4.8</b>	<b>5,266</b>	<b>7.2</b>
Domestic	51,340		50,574		766	1.5
Overseas	26,936		22,436		4,500	20.1
Water & Environment	<b>343,278</b>	<b>21.6</b>	<b>326,210</b>	<b>21.6</b>	<b>17,068</b>	<b>5.2</b>
Domestic	275,726	17.4	277,306	18.4	(1,580)	(0.6)
Overseas	67,552	4.2	48,904	3.2	18,648	38.1
Other	<b>28,688</b>	<b>1.8</b>	<b>29,292</b>	<b>2.0</b>	<b>(604)</b>	<b>(2.1)</b>
Domestic	27,922	1.8	28,454	1.9	(532)	(1.9)
Overseas	766	0.0	838	0.1	(72)	(8.6)
Total	<b>1,586,937</b>	<b>100.0</b>	<b>1,508,590</b>	<b>100.0</b>	<b>78,347</b>	<b>5.2</b>
Domestic	561,223	35.4	638,346	42.3	(77,123)	(12.1)
Overseas	1,025,714	64.6	870,244	57.7	155,470	17.9

**(12) Anticipated consolidated revenues by reporting segment**

(In billions of yen)

	Year ending Dec. 31, 2015		Nine months ended Dec. 31, 2014		Adjusted change	
	Amount	%	Amount	%	Amount	%
Domestic	240.0		209.1		30.9	14.8
Overseas	785.0		717.6		67.4	9.4
Farm & Industrial Machinery	1,025.0	82.0	926.7	81.0	98.3	10.6
Domestic	160.0		154.2		5.8	3.8
Overseas	45.0		43.8		1.2	2.7
Water & Environment	205.0	16.4	198.0	17.3	7.0	3.5
Domestic	20.0		19.4		0.6	3.1
Overseas	—		0.6		(0.6)	(100.0)
Other	20.0	1.6	20.0	1.7	-	0.0
Total	1,250.0	100.0	1,144.7	100.0	105.3	9.2

  

Domestic	420.0	33.6	382.7	33.4	37.3	9.7
Overseas	830.0	66.4	762.0	66.6	68.0	8.9

Notes:

1. The 126th business term will be a nine-month period that commenced on April 1, 2015 and will end on December 31, 2015. For this reason, anticipated revenues for the year ending December 31, 2015 are compared with revenues for the nine months ended December 31, 2014.
2. The amounts related to "Electronic Equipped Machinery" will be reported in the "Farm & Industrial Machinery" segment, whereas they were formerly reported in the "Water & Environment" segment, in conformity with the change in the business reporting structure of the Company to be effective from the 126th business term. The segment information for anticipated consolidated revenues for the year ending December 31, 2015 is shown and consolidated revenues for the nine months ended December 31, 2014 has been adjusted to conform to the 126th business term's presentation.

## 5. Results of operations for the three months ended March 31, 2015

### (1) Consolidated statements of income

(In millions of yen)

	Three months ended Mar. 31, 2015		Three months ended Mar. 31, 2014		Change	
	Amount	%	Amount	%	Amount	%
Revenues	442,243	100.0	422,723	100.0	19,520	4.6
Cost of revenues	304,365	68.8	296,687	70.2	7,678	2.6
Selling, general, and administrative expenses	82,262	18.6	67,515	15.9	14,747	21.8
Other operating expenses-net	782	0.2	740	0.2	42	5.7
Operating income	54,834	12.4	57,781	13.7	(2,947)	(5.1)
Other income (expenses):						
Interest and dividend income	716		585		131	
Interest expense	(142)		(292)		150	
Gain on sales of securities-net	690		4		686	
Valuation loss on other investments	—		(6)		6	
Foreign exchange loss-net	(2,987)		(1,876)		(1,111)	
Other-net	61		(398)		459	
Other income (expenses)-net	(1,662)		(1,983)		321	
Income before income taxes and equity in net income of affiliated companies	53,172	12.0	55,798	13.2	(2,626)	(4.7)
Income taxes	11,588		17,398		(5,810)	
Equity in net income (loss) of affiliated companies	(53)		49		(102)	
Net income	41,531	9.4	38,449	9.1	3,082	8.0
Less: Net income attributable to non-controlling interests	2,912		2,797		115	
Net income attributable to Kubota Corporation	38,619	8.7	35,652	8.4	2,967	8.3

Net income attributable to Kubota Corporation per common share

(In yen)

Basic	30.94	28.51	
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## (2) Consolidated segment information

### a) Reporting segment

Three months ended March 31, 2015

(In millions of yen)

		Farm & Industrial Machinery	Water & Environment	Other	Adjustments	Consolidated
Revenues	External customers	310,563	122,988	8,692	—	442,243
	Intersegment	16	985	6,633	(7,634)	—
	Total	310,579	123,973	15,325	(7,634)	442,243
Operating income		45,263	14,806	1,446	(6,681)	54,834

Three months ended March 31, 2014

(In millions of yen)

		Farm & Industrial Machinery	Water & Environment	Other	Adjustments	Consolidated
Revenues	External customers	297,742	115,893	9,088	—	422,723
	Intersegment	16	1,450	6,407	(7,873)	—
	Total	297,758	117,343	15,495	(7,873)	422,723
Operating income		51,248	12,348	1,421	(7,236)	57,781

Notes:

- "Adjustments" include the elimination of intersegment transfers and the unallocated corporate expenses.
- The aggregated amounts of operating income are equal to those in the consolidated statements of income. Refer to the consolidated statements of income for the reconciliation of operating income to income before income taxes and equity in net income of affiliated companies.
- Intersegment transfers are recorded at values that approximate market prices.
- Beginning with the current consolidated fiscal year, the amounts related to "construction" are reported in the "Water & Environment" segment, whereas they were formerly reported in the "Other" segment, in conformity with the change in business reporting structure of the Company. The segment information for the prior fiscal year has been retrospectively adjusted to conform to the current year's presentation.

### b) Geographic information

Information about revenues from external customers by destination

(In millions of yen)

	Three months ended Mar. 31, 2015	Three months ended Mar. 31, 2014
Japan	178,511	207,276
North America	103,147	84,937
Europe	56,708	49,655
Asia outside Japan	85,475	67,853
Other areas	18,402	13,002
Total	442,243	422,723

Notes:

- Revenues from North America included those from the United States of ¥88,350 million and ¥75,273 million for the three months ended March 31, 2015 and 2014, respectively.
- There was no single customer from whom revenues exceeded 10% of total consolidated revenues of the Company.

**(3) Consolidated revenues by product group**

(In millions of yen)

	Three months ended Mar. 31, 2015		Three months ended Mar. 31, 2014		Change	
	Amount	%	Amount	%	Amount	%
Farm Equipment and Engines	<b>259,169</b>	<b>58.6</b>	<b>254,106</b>	<b>60.1</b>	<b>5,063</b>	<b>2.0</b>
Domestic	58,245		86,845		(28,600)	(32.9)
Overseas	200,924		167,261		33,663	20.1
Construction Machinery	<b>51,394</b>	<b>11.6</b>	<b>43,636</b>	<b>10.3</b>	<b>7,758</b>	<b>17.8</b>
Domestic	11,266		11,141		125	1.1
Overseas	40,128		32,495		7,633	23.5
Farm & Industrial Machinery	<b>310,563</b>	<b>70.2</b>	<b>297,742</b>	<b>70.4</b>	<b>12,821</b>	<b>4.3</b>
Domestic	69,511	15.7	97,986	23.2	(28,475)	(29.1)
Overseas	241,052	54.5	199,756	47.2	41,296	20.7
Pipe-related Products	<b>67,897</b>	<b>15.3</b>	<b>61,387</b>	<b>14.5</b>	<b>6,510</b>	<b>10.6</b>
Domestic	54,571		54,279		292	0.5
Overseas	13,326		7,108		6,218	87.5
Environment-related Products	<b>32,581</b>	<b>7.4</b>	<b>32,978</b>	<b>7.8</b>	<b>(397)</b>	<b>(1.2)</b>
Domestic	30,954		31,107		(153)	(0.5)
Overseas	1,627		1,871		(244)	(13.0)
Social Infrastructure-related Products	<b>22,510</b>	<b>5.1</b>	<b>21,528</b>	<b>5.1</b>	<b>982</b>	<b>4.6</b>
Domestic	14,970		15,061		(91)	(0.6)
Overseas	7,540		6,467		1,073	16.6
Water & Environment	<b>122,988</b>	<b>27.8</b>	<b>115,893</b>	<b>27.4</b>	<b>7,095</b>	<b>6.1</b>
Domestic	100,495	22.7	100,447	23.7	48	0.0
Overseas	22,493	5.1	15,446	3.7	7,047	45.6
Other	<b>8,692</b>	<b>2.0</b>	<b>9,088</b>	<b>2.2</b>	<b>(396)</b>	<b>(4.4)</b>
Domestic	8,505	2.0	8,843	2.1	(338)	(3.8)
Overseas	187	0.0	245	0.1	(58)	(23.7)
Total	<b>442,243</b>	<b>100.0</b>	<b>422,723</b>	<b>100.0</b>	<b>19,520</b>	<b>4.6</b>
Domestic	178,511	40.4	207,276	49.0	(28,765)	(13.9)
Overseas	263,732	59.6	215,447	51.0	48,285	22.4



## 6. Other

### (1) Changes of management (Effective as of June 19, 2015)

#### a) Appointment of new Directors

<u>Name</u>	<u>Current responsibility</u>
Koichi Ina	Chairman of Daihatsu Motor Co., Ltd.

\* Mr. Koichi Ina is a candidate for Outside Director.

#### b) Appointment of new Audit & Supervisory Board Members

<u>Name</u>	<u>Current responsibility</u>
Akira Morita	Professor of Doshisha Law School, Attorney
Teruo Suzuki	Certified Public Accountant

\* Messers. Akira Morita and Teruo Suzuki are candidates for Outside Audit & Supervisory Board Members.

#### c) Retirement of Directors (Expiration of the term of offices)

<u>Name</u>
Yukitoshi Funo

#### d) Retirement of Audit & Supervisory Board Members (Expiration of the term of offices)

<u>Name</u>	<u>New responsibility after retirement</u>
Akira Negishi (part-time)	Honorable Associate of Kubota Corporation
Ryoji Sato (part-time)	Honorable Associate of Kubota Corporation