



ON YOUR SIDE

## Supplementary information on financial results for the six months ended June 30, 2022

August 3, 2022



# Exchange Rate

		Year ending Dec. 31, 2022		Year ended Dec. 31, 2021
		(Forecast)	(Actual)	(Actual)
¥/US\$	1st half (Jan.-Jun.)	-	123	108
	2nd half (Jul.-Dec.)	131	-	112
	Full year average (Jan.-Dec.)	127	-	110
¥/Euro	1st half (Jan.-Jun.)	-	134	130
	2nd half (Jul.-Dec.)	135	-	130
	Full year average (Jan.-Dec.)	135	-	130

		Year ending Dec. 31, 2022		Year ended Dec. 31, 2021
		(Forecast)	(Actual)	(Actual)
¥/THB	1st half (Jan.-Jun.)	-	3.65	3.50
	2nd half (Jul.-Dec.)	3.60	-	3.38
	Full year average (Jan.-Dec.)	3.62	-	3.44
¥/RMB	1st half (Jan.-Jun.)	-	18.94	16.66
	2nd half (Jul.-Dec.)	18.30	-	17.40
	Full year average (Jan.-Dec.)	18.62	-	17.03

¥/US\$	1st quarter end (Mar.)	-	122	111
	2nd quarter end (Jun.)	-	137	111
	3rd quarter end (Sept.)	131	-	112
	4th quarter end (Dec.)	131	-	115
¥/Euro	1st quarter end (Mar.)	-	137	130
	2nd quarter end (Jun.)	-	143	132
	3rd quarter end (Sept.)	135	-	130
	4th quarter end (Dec.)	135	-	131

¥/THB	1st quarter end (Mar.)	-	3.68	3.54
	2nd quarter end (Jun.)	-	3.85	3.44
	3rd quarter end (Sept.)	3.60	-	3.30
	4th quarter end (Dec.)	3.60	-	3.43
¥/RMB	1st quarter end (Mar.)	-	19.26	16.84
	2nd quarter end (Jun.)	-	20.00	17.11
	3rd quarter end (Sept.)	18.30	-	17.30
	4th quarter end (Dec.)	18.30	-	18.06

# Revenue in Machinery by product and region

## ■ Revenue in Machinery by product and region for the six months ended June 30, 2022

(Unit: billions of yen)	Tractors		Combine harvesters and rice transplanters		Engines		CE		Finance income		Others		Machinery total*	
	FY2022 2Q	FY2021 2Q	FY2022 2Q	FY2021 2Q	FY2022 2Q	FY2021 2Q	FY2022 2Q	FY2021 2Q	FY2022 2Q	FY2021 2Q	FY2022 2Q	FY2021 2Q	FY2022 2Q	FY2021 2Q
Japan	33	32	21	21	11	10	17	16	1	1	72	79	156	160
North America	208	179	0	0	36	27	121	101	35	29	77	55	477	390
Europe	31	31	0	0	25	23	60	52	0	0	46	40	162	146
Asia	125	82	50	52	21	19	14	12	15	13	36	30	261	208
Others	21	17	0	1	3	2	9	10	1	1	8	7	41	36
<b>Total*</b>	<b>418</b>	<b>341</b>	<b>72</b>	<b>74</b>	<b>95</b>	<b>81</b>	<b>221</b>	<b>192</b>	<b>52</b>	<b>43</b>	<b>239</b>	<b>211</b>	<b>1,096</b>	<b>941</b>

\* "Total" of each product and each region may not match the total of revenue by product and region because revenue by product and region is rounded to the nearest billion yen.

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## Cautionary Statements with Respect to Forward-Looking Statements

This document may contain forward-looking statements that are based on management's expectations, estimates, projections, and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company's markets, particularly government agricultural policies, levels of capital expenditures both in public and private sectors, foreign currency exchange rates, the occurrence of natural disasters, continued competitive pricing pressures in the marketplace, as well as the Company's ability to continue to gain acceptance of its products.

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For Earth, For Life  
Kubota

A woman in a black and white floral dress and a grey shawl stands in a grassy field, blowing bubbles. She is holding a blue bubble wand and a blue container. Three bubbles are visible in the air. The background features rolling green hills and mountains under a blue sky with light clouds.

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